

2017

GWS Commercial Price List



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Green World Solutions, Inc.

Effective 1/1/2017 thru 12/31/2021



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Introduction

Green World Solutions, Inc. (GWS) is a Program Management, Independent, Validation and Verification (IVAV) services company in the areas of providing administrative support, light industrial support, specialized manufacturing and equipment installation services for government and commercial customers. GWS is approved as a Small Disadvantaged Business.

GWS consultants bring strong backgrounds in:

- Concept Development
- Government Acquisition, Procurement Processes and Program Management
- Requirements Management, Development and Documentation
- Interoperability and Enterprise Architectures
- Operations Analysis and Assessment
- Performance Monitoring and Evaluation
- Web-enabled Technologies, Design and Implementation
- Crisis Response and Risk Assessment
- Portfolio Management
- Professional Development & Training
- Curriculum Development
- Web Development and Site Management

We offer our government, industry and commercial clients a seasoned team who understands your environment with an offering of unique products and services.

GWS has amassed an impressive customer base for a small company. We support a broad range of Government customers and enjoy long term relationships with many of our business partners. These customers include the following:

- Naval Sea Systems Command (NAVSEA)
- USCG Facilities Design Construction Center (FDCC)
- Army Corps of Engineers (ACOE)
- Navy Bureau of Medicine and Surgery (BUMED)
- Department of Veterans Affairs (VA)
- C&B Technology (CBT)
- General Dynamics (GD)
- Pensacola Bay Area Chamber of Commerce (PBACC)
- Strategic Health Intelligence (SHI)

Price List

This Price List was developed to provide GWS customers a listing of our labor categories and hourly rates. The list was developed with a modest escalation to account for increases in the cost of labor for future years. Additional labor categories will be added to the List when available.

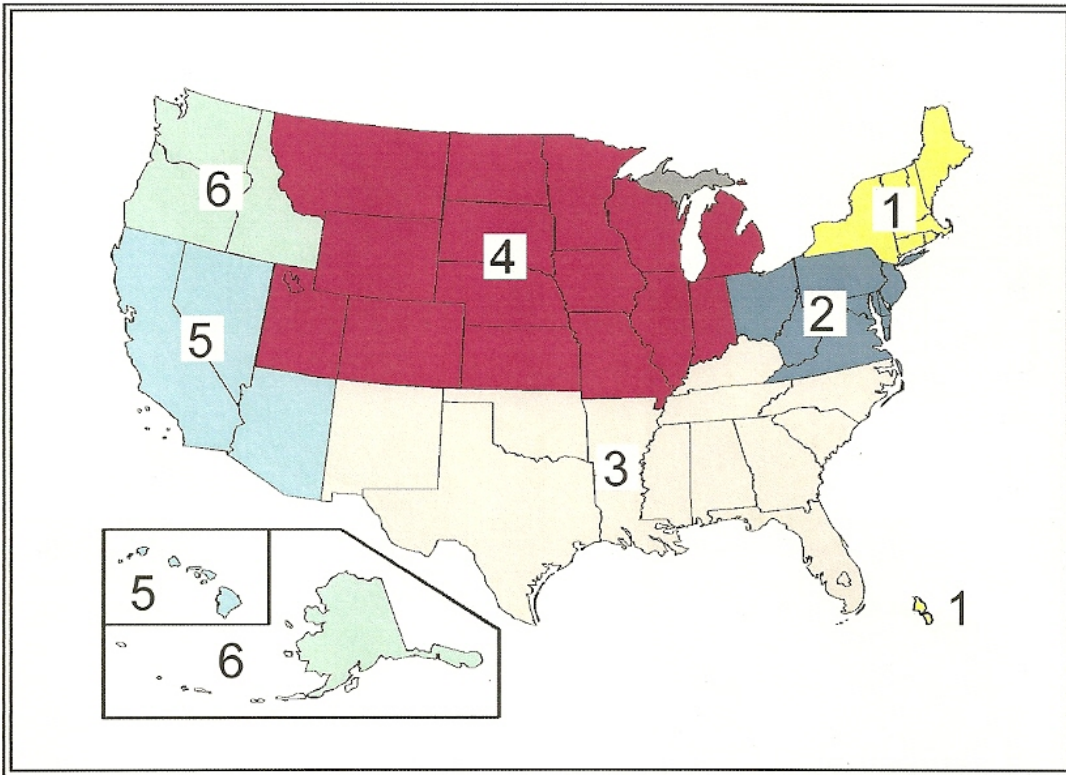
Discounting

GWS is a federal contractor and as such our federal customers enjoy Most Favored Customer (MFC) status. We can provide an area map of the United States to show our standard discounting processes by geographic locations. For discount rates, please consult with your individual GWS representative.

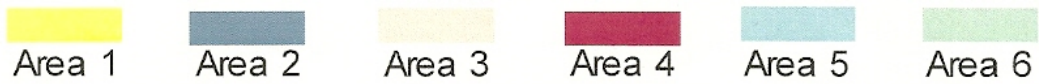


Area Reference Map

The map below defines geographical areas for Labor Categories. Please refer to this map for your area. Each area has a non-published reduction apart from Area 5. The government will always receive the MFC Status in reductions.



Map Legend





Information Technology Services Price List

Category Number	GWS Labor Category	Year				
		1/1/2017 thru 12/31/2017	1/1/2018 thru 12/31/2018	1/1/2019 thru 12/31/2019	1/1/2020 thru 12/31/2020	1/1/2021 thru 12/31/2021
1	Applications Systems Analyst I	80.74	84.77	89.01	93.46	98.14
2	Applications Systems Analyst II	98.21	103.12	108.28	113.69	119.38
3	Applications Systems Analyst III	133.51	140.19	147.20	154.56	162.29
4	Applications Systems Analyst IV	172.66	181.29	190.36	199.88	209.87
5	Applications Systems Analyst V	192.23	201.84	211.94	222.53	233.66
6	Business Systems Analyst I	83.53	87.71	92.10	96.70	101.54
7	Business Systems Analyst II	103.81	109.00	114.45	120.17	126.18
8	Business Systems Analyst III	119.71	125.69	131.98	138.58	145.51
9	Business Systems Analyst IV	149.42	156.89	164.73	172.97	181.62
10	Business Systems Analyst V	170.21	178.72	187.66	197.04	206.90
11	Chief Information Technology Officer	252.17	264.78	278.02	291.92	306.52
12	Computer Operator I	34.32	36.04	37.84	39.73	41.72
13	Computer Operator IV	47.57	49.95	52.44	55.07	57.82
14	Database Analyst V	188.56	197.99	207.89	218.29	229.20
15	Documentation Clerk/Specialist	27.10	28.46	29.88	31.38	32.95
16	Health Information Services Director	222.64	233.77	245.46	257.73	270.62
17	Interface Design Director - Web	185.42	194.69	204.42	214.64	225.38
18	IT Program Manager, Sr.	201.32	211.39	221.96	233.05	244.71
19	IT Project Manager – Sr.	173.01	181.66	190.74	200.28	210.29
20	IT Quality Assurance Director	143.30	150.47	157.99	165.89	174.18
21	Network Administrator I	93.67	98.35	103.27	108.43	113.86
22	Network Administrator II	116.74	122.57	128.70	135.14	141.90
23	Network Administrator III	141.03	148.08	155.48	163.26	171.42
24	Network Engineer I	99.61	104.59	109.82	115.31	121.08
25	Network Engineer II	125.30	131.57	138.14	145.05	152.30
26	Network Engineer V	195.90	205.70	215.98	226.78	238.12
27	Network Engineering Director	180.00	189.00	198.45	208.37	218.79
28	PC Support Manager	157.63	165.51	173.79	182.48	191.60
29	Project Engineer IV	201.32	211.39	221.96	233.05	244.71
30	Software Engineer V	183.67	192.85	202.50	212.62	223.25
31	Systems Administrator, Sr.	135.79	142.58	149.70	157.19	165.05
32	Systems Administrator	127.57	133.95	140.65	147.68	155.07
33	Systems Consultant/Engineering Director	175.46	184.23	193.44	203.11	213.27
34	Systems Engineering Director UNIX/NT	198.70	208.63	219.07	230.02	241.52
35	Webmaster	118.66	124.59	130.82	137.36	144.23
36	Website Manager	157.81	165.70	173.98	182.68	191.81

Logistics, Professional, and Technical Services Price List



Category Number	GWS Labor Category	Year				
		1/1/2017 thru 12/31/2017	1/1/2018 thru 12/31/2018	1/1/2019 thru 12/31/2019	1/1/2020 thru 12/31/2020	1/1/2021 thru 12/31/2021
1	Air Conditioning & Refrigeration Tech (HVAC)	46.49	48.81	51.25	53.81	56.50
2	Accounting Clerk I	30.41	31.93	33.52	35.20	36.96
3	Accounting Clerk II	34.13	35.84	37.63	39.51	41.49
4	Accounting Clerk III	36.23	38.04	39.94	41.94	44.03
5	Accounting Director	181.75	190.83	200.38	210.40	220.91
6	Accounting Manager	124.43	130.65	137.18	144.04	151.24
7	Accounts Payable Clerk	30.41	31.93	33.52	35.20	36.96
8	Accounts Payable Clerk, Sr.	36.23	38.04	39.94	41.94	44.03
9	Accounts Payable Manager	130.89	137.44	144.31	151.53	159.10
10	Accounts Payable Supervisor I	86.33	90.65	95.18	99.94	104.93
11	Accounts Payable Supervisor II	94.19	98.90	103.85	109.04	114.49
12	Accounts Payable Supervisor III	118.83	124.78	131.02	137.57	144.44
13	Administrative Assistant I	53.95	56.64	59.48	62.45	65.57
14	Auditing Director	189.96	199.46	209.43	219.90	230.90
15	Auditing Manager	191.71	201.29	211.36	221.93	233.02
16	Auditing Project Lead	168.12	176.52	185.35	194.62	204.35
17	Bookkeeper	30.41	31.93	33.52	35.20	36.96
18	Bookkeeping Manager	89.83	94.32	99.03	103.98	109.18
19	Budget Analyst IV	171.61	180.19	189.20	198.66	208.59
20	Building Inspector, Sr.	107.65	113.03	118.68	124.62	130.85
21	Civil Engineer Sr.	200.27	210.29	220.80	231.84	243.43
22	Construction Inspection Services Manager	141.03	148.08	155.48	163.26	171.42
23	Contracts Administration Manager	182.27	191.39	200.95	211.00	221.55
24	Contracts Administrator II	106.25	111.56	117.14	123.00	129.15
25	Contracts Administrator III	140.16	147.16	154.52	162.25	170.36
26	Curriculum Specialist	93.15	97.80	102.69	107.83	113.22
27	Dispatcher, Motor Vehicle	50.73	53.27	55.93	58.73	61.67
28	Documentation Clerk/Specialist	27.10	28.46	29.88	31.38	32.95
29	Electrical Engineer Sr.	220.37	231.39	242.96	255.10	267.86
30	Engineering Technician I	31.46	33.03	34.68	36.41	38.24
31	Engineering Technician IV	48.95	51.40	53.97	56.67	59.50
32	Engineering Technician V	59.87	62.87	66.01	69.31	72.77
33	Environmental Engineer Sr.	189.09	198.54	208.47	218.59	229.84
34	Facilities Director	164.80	173.04	181.69	190.77	200.31
35	Facilities Planner	121.63	127.71	134.10	140.80	147.84
36	General Clerk III	34.25	35.96	37.76	39.65	41.63
37	General Maintenance Worker	37.99	39.89	41.89	43.98	46.18
38	Graphic Design Specialist, Sr.	109.92	115.42	121.19	127.25	133.61
39	Graphic Artist	50.47	52.99	55.64	58.43	61.35
40	Heavy Equipment Mechanic, Senior	51.59	54.17	56.88	59.72	62.71
41	Library Information Technology Systems Administrator	50.64	53.18	55.84	58.63	61.56
42	Logistics Analyst III	129.49	135.97	142.77	149.91	157.40
43	Logistics Analyst IV	163.75	171.93	180.53	189.56	199.04
44	Logistics Clerk	49.02	51.47	54.04	56.75	59.58



Category Number	GWS Labor Category	Year				
		1/1/2017 thru 12/31/2017	1/1/2018 thru 12/31/2018	1/1/2019 thru 12/31/2019	1/1/2020 thru 12/31/2020	1/1/2021 thru 12/31/2021
45	Material Coordinator	49.02	51.47	54.04	56.75	59.58
46	Material Expeditor	49.02	51.47	54.04	56.75	59.58
47	Material Handling Laborer	29.17	30.63	32.16	33.76	35.45
48	Materials Engineer V	190.49	200.01	210.01	220.51	231.54
49	Mechanical Engineer V	202.89	213.04	223.69	234.87	246.62
50	Operations Director	155.18	162.94	171.09	179.65	188.63
51	Operations Manager	153.61	161.29	169.36	177.82	186.72
52	Process Engineer IV	187.86	197.26	207.12	217.48	228.35
53	Product Engineer I	117.09	122.94	129.09	135.54	142.32
54	Product Engineer II	138.76	145.69	152.98	160.63	168.66
55	Productions Supervisor III	153.96	161.66	169.74	178.23	187.14
56	Program Director	139.63	146.61	153.94	161.64	169.72
57	Program Manager	201.32	211.39	221.96	233.05	244.71
58	Project Manager II	154.49	162.21	170.32	178.84	187.78
59	Quality Assurance Engineer V	181.22	190.28	199.80	209.79	220.28
60	Quality Assurance Engineering Supervisor	144.00	151.20	158.76	166.70	175.03
61	Quality Assurance Mgr.	155.18	162.94	171.09	179.65	188.63
62	Quality Assurance Specialist IV	180.35	189.37	198.84	208.78	219.22
63	Receptionist	30.08	31.58	33.16	34.82	36.56
64	Strategic Planning Analyst II	132.47	139.09	146.04	153.35	161.01
65	Strategic Planning Analyst III	155.71	163.49	171.67	180.25	189.26
66	Strategic Planning Analyst IV	187.34	196.71	206.54	216.87	227.71
67	Strategic Planning Analyst V	226.14	237.44	249.31	261.78	274.87
68	Secretary I	38.20	40.11	42.12	44.22	46.43
69	Secretary II	42.75	44.88	47.13	49.48	51.96
70	Secretary III	47.76	50.15	52.66	55.29	58.05
71	Shipping and Receiving Clerk	31.09	32.64	34.28	35.99	37.79
72	Technical Instructor	45.66	47.95	50.34	52.86	55.50
73	Technical Writer I	45.49	47.76	50.15	52.66	55.29
74	Technical Writer II	55.43	58.20	61.11	64.17	67.38
75	Technical Writing Director	221.07	232.12	243.73	255.91	268.71
76	Test Proctor	38.74	40.68	42.71	44.85	47.09
77	Tools and Parts Attendant	31.07	32.63	34.26	35.97	37.77
78	Top Installation & Maintenance Exe	183.84	193.04	202.69	212.82	223.46
79	Training Specialist III	128.97	135.42	142.19	149.30	156.76
80	Truck Driver, Light	31.61	33.19	34.85	36.60	38.43
81	Validation Engineer Sr.	151.51	159.09	167.04	175.40	184.17
82	Warehouse Manager	113.24	118.90	124.85	131.09	137.65
83	Weapons Systems Analyst	0.00	0.00		0.00	0.00
84	Word Processor I	36.30	38.11	40.02	42.02	44.12
85	Word Processor II	40.75	42.79	44.93	47.18	49.54

The prices are escalated at a rate of 5% to account for increases in labor costs.

Engineering, Technical, and Dockside Services Price List

Category Number	GWS Labor Category	1/1/2017 thru	1/1/2018 thru	1/1/2019 thru	1/1/2020 thru	1/1/2021 thru
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		12/31/2017	12/31/2018	12/31/2019	12/31/2020	12/31/2021
1	Air Conditioning and Refrigeration Technician	46.49	48.81	51.25	53.81	56.50
2	Clerk (Admin/Typist)	27.73	29.12	30.58	32.11	33.71
3	Engineering Technician I	31.36	33.03	34.68	36.41	38.24
4	Engineering Technician V	59.87	62.87	66.01	69.31	72.77
5	General Laborer	27.96	29.36	30.83	32.37	33.99
6	Insulator / Lagger	27.96	29.36	30.83	32.37	33.99
7	Logistics Clerk	49.02	51.47	54.04	56.75	59.58
8	Marine Electrician	59.14	62.09	65.20	68.46	71.88
9	Marine Machinist	47.67	50.06	52.56	55.19	57.95
10	Painter/Sandblaster	44.13	46.33	48.65	51.08	53.64
11	Pipefitter / Brazer	54.03	56.74	59.57	62.55	65.68
12	Program Manager	201.32	211.39	221.96	233.05	244.71
13	Project Engineer	201.32	211.39	221.96	233.08	244.71
14	Quality Assurance	155.18	162.94	171.09	179.65	188.63
15	Ship-fitter	54.03	56.74	59.57	62.55	65.68
16	Welder/Burner	40.19	42.20	44.31	46.53	48.66

The prices for years 2017 thru 2021 are escalated at a rate of 5% to account for increases in labor costs.

Dry Docking Services Price List

LABOR - TRAVELIFT



Line Item	Description	Unit Issue	1/1/17 thru 12/31/17	1/1/18 thru 12/31/18	1/1/19 thru 12/31/19	1/1/20 thru 12/31/20	1/1/21 thru 12/31/21
100	Travelift - General Labor (Sandblasters, Painters)	Hour	\$574.36	\$77.33	\$80.42	\$83.64	\$86.99
101	Travelift - Skilled Labor "Tradesmen Assistants)	Hour	\$87.88	\$91.40	\$95.06	\$98.86	\$102.81
102	Travelift- Skilled Tradesmen (Painters, Welders, Mechanics, Machinists. Marine Electricians)	Hour	\$114.92	\$119.52	\$124.30	\$129.27	\$134.44
103	Travelift - Travel Time (Boats Not at Ocean Marine)	Hour	\$114.92	\$119.52	\$124.30	\$129.27	\$134.44
104	Travelift - Loading or Unloading Boats from Trailers	Foot	\$10.82	\$11.25	\$11.70	\$12.17	\$12.66

HAUL AND LAUNCH WITH TRAVELIFT (includes pressure washing bottom of boat and blocking)

105	Travelift - Haul and Launch 45 and under	Foot	\$10.82	\$11.25	\$11.70	\$12.17	\$12.66
106	Travelift - Haul and Launch 46 to 54'	Foot	\$12.17	\$12.66	\$13.17	\$13.70	\$14.25
107	Travelift - Haul and Launch 55 to 69'	Foot	\$13.52	\$14.06	\$14.62	\$15.20	\$15.81
108	Travelift - Haul and Launch 70' to 74'	Foot	\$16.22	\$16.87	\$17.54	\$18.24	\$18.97
109	Travelift - Haul and Launch 75' to 79'	Foot	\$17.58	\$18.28	\$19.01	\$19.77	\$20.56
110	Travelift - Haul and Launch 80 and over	Foot	\$18.93	\$19.69	\$20.48	\$21.30	\$22.15
111	Travelift - Haul and Launch Electrical Hookup Fee	Hookup	\$33.80	\$35.15	\$36.56	\$38.02	\$39.54
112	Travelift - Haul and Launch Electric Fee	Daily	\$6.76	\$7.03	\$7.31	\$7.60	\$7.90

LAND STORAGE (Outdoor)

113	Travelift - All Vessels up to 65'	Foot/Month	\$6.76	\$7.03	\$7.31	\$7.60	\$7.90
114	Travelift - Trailer Only (Dry Storage Customer Only)	Foot/Month	\$1.35	\$1.40	\$1.46	\$1.52	\$1.58
115	Travelift - Trailer (Non-Dry Storage Customer)	Foot/Month	\$2.70	\$2.81	\$2.92	\$3.04	\$3.16
116	Travelift - Vessels w/o Trailers - One Time Haul and Launch by Forklift		\$67.60	\$70.30	\$73.11	\$76.03	\$79.07
117	Travelift - Outdrives (Clean, Prime, and Paint); materials extra	Each	\$223.08	\$232.00	\$241.28	\$250.93	\$260.97
118	Travelift - Sanding Bottoms Spot Priming, etc	Hour	\$74.36	\$77.33	\$80.42	\$83.64	\$86.99
119	Travelift - Belly Band (Paint Extra)	Foot	\$6.76	\$7.03	\$7.31	\$7.60	\$7.90

BOTTOM JOB (Quoted on individual basis. Quote may be ordered after hull inspection, 1 Misc Material.)

Line Item	Travelift –Length of Vessel	Req. Paint per Coat (in gallons)	1/1/17 thru 12/31/17	1/1/18 thru 12/31/18	1/1/19 Thru 12/31/19	1/1/20 Thru 12/31/20	1/1/21 Thru 12/31/21
120	15' - 24'	1	\$67.60	\$70.30	\$73.11	\$76.03	\$79.07
121	25' - 29'	1	\$74.36	\$77.33	\$80.42	\$83.64	\$86.99
122	30' - 34'	1.5	\$74.36	\$77.33	\$80.42	\$83.64	\$86.99
123	35' - 39'	2	\$81.12	\$84.36	\$87.73	\$91.24	\$94.89
124	40' - 44'	2	\$87.88	\$91.40	\$95.06	\$98.86	\$102.81
125	45' -49'	2.5	\$101.40	\$105.46	\$109.68	\$114.07	\$118.63
126	50' - 54'	3	\$135.20	\$140.61	\$146.23	\$152.08	\$158.16
127	55' - 59'	3	\$169.00	\$175.76	\$182.79	\$190.10	\$197.70
128	60' - 64'	4	\$202.80	\$210.91	\$219.35	\$228.12	\$237.24
129	65' - 69'	6	\$236.60	\$246.06	\$255.90	\$266.14	\$276.79
130	70'+	As per quote	----	----	----	----	----



LABOR - SYNCROLIFT

Line Item	Description	Unit Issue	1/1/17 thru 12/31/17	1/1/18 thru 12/31/18	1/1/19 thru 12/31/19	1/1/20 thru 12/31/20	1/1/21 thru 12/31/21
200	Syncrolift - General Labor (Firewatch, Assistants Line Handlers)	Hour	\$67.60	\$70.30	\$73.11	\$76.03	\$79.07
201	Syncrolift - Skilled Tradesmen(Welders,Riggers,Painters)	Hour	\$81.12	\$84.36	\$87.73	\$91.24	\$94.89
202	Syncrolift - Specialist (Mechanics, Marine Electricians)	Hour	\$94.64	\$98.43	\$102.37	\$106.46	\$110.72

HAUL AND LAUNCH WITH SYNCROLIFT

203	Syncrolift - Hauling	Foot	\$33.80	\$35.15	\$36.56	\$38.02	\$39.54
204	Syncrolift - Block Plan	Foot	\$236.60	\$246.06	\$255.90	\$266.14	\$276.79
205	Syncrolift - La da s (Daily Per Foot)	Daily	\$2.04	\$2.12	\$2.20	\$2.29	\$2.38
206	Syncrolift - Dockage (Weekly Per Foot)	Daily	\$1.68	\$1.75	\$1.82	\$1.89	\$1.97

DOCKAGE

207	Syncrolift - La da s (Daily Per Foot)	Daily	\$2.04	\$2.12	\$2.20	\$2.29	\$2.38
208	Syncrolift - Dockage (Weekly Per Foot)	Daily	\$1.68	\$1.75	\$1.82	\$1.89	\$1.97

FACILITY

209	Syncrolift - Daily Per Foot Out-of-Water Service Charge (Includes trash removal, yard security, vessel access)	Day	\$1.35	\$1.40	\$1.46	\$1.52	\$1.58
210	Syncrolift - Electricity Converter		\$108.16	\$112.49	\$116.99	\$121.67	\$126.54
211	Syncrolift - Intemet Connection Wireless/Cats Connection		\$135.20	\$140.61	\$146.23	\$152.08	\$158.16
212	Syncrolift - Internet Connection. Wireless/Cats Connection	Week	\$33.80	\$35.15	\$36.56	\$38.02	\$39.54
213	Syncrolift - Cooling Tower (Inside) + Connection	Day	\$67.60	\$70.30	\$73.11	\$76.03	\$79.07
214	Syncrolift - Cooling Tower (Outside) + Connection	Day	\$27.04	\$28.12	\$29.24	\$30.41	\$31.63
215	Syncrolift - Forklift Services	Hour	\$114.92	\$119.52	\$124.30	\$129.27	\$134.44
216	Syncrolift - Connex Box Rental	Month	\$135.20	\$140.61	\$146.23	\$152.08	\$158.16
217	Syncrolift - Diver Services (2 hour min. - diver, tender)	Hour	\$432.64	\$449.95	\$467.95	\$486.67	\$506.14
218	Syncrolift - Ship Repair's Liability Surcharge - 1.5% Gross Work Order		\$33.80	\$35.15	\$36.56	\$38.02	\$39.54
219	Syncrolift - Copies	Per Sheet	\$0.15	\$0.16	\$0.17	\$0.18	\$0.19
220	Syncrolift - Local Fax (1 Sheet)	Per Sheet	\$1.35	\$1.40	\$1.46	\$1.52	\$1.58
221	Syncrolift - Local Fax (Additional Sheet)	Per Sheet	\$0.69	\$0.72	\$0.75	\$0.78	\$0.81
222	Syncrolift - US Fax (1 Sheet)	Per Sheet	\$2.70	\$2.81	\$2.92	\$3.04	\$3.16
223	Syncrolift - US Fax (Additional Sheet)	Per Sheet	\$1.35	\$1.40	\$1.46	\$1.52	\$1.58
224	Syncrolift - Int Fax (1 Sheet)	Per Sheet	\$8.11	\$8.43	\$8.77	\$9.12	\$9.48
225	Syncrolift - Int Fax (Additional Sheet)	Per Sheet	\$4.06	\$4.22	\$4.39	\$4.57	\$4.75